



# Don Harris

## The Active Listening Coach

Don Harris has been coaching and assisting clients facing a wide variety of challenges in their life and business, for more than 35 years.

He brings a wealth of knowledge to his role as an experienced Mentor, Executive Coach, Tour Guide, Listener and Mediator, whose background as CEO of TalkBack is steeped in people well-being, feedback and engagement productivity projects.

Prior to establishing TalkBack, CoachTalk and TourTalk Don was Managing Director of a successful sales company in advertising, broadcasting and marketing for over 10 years. His podcast 'Listening is The Business' attracts a large listenership from all walks of life.

He promotes active listening and empathy and emotional intelligence at work, wherever that happens these changeable days. Don leads Walking and Talking (Walkie Talkie) Tours in Dublin and his hometown of Howth, (North Dublin) with a slice of Coaching dispersed in the conversations. These are known as 'The Listening Walks' or 'Take a Walk on the Hillside'.

### Skillset

- Mentor
- Executive Coach
- Speaker
- Broadcaster
- Podcaster
- Facilitator
- Tour Guide

### Special Skills

- Dispenser of Active Listening techniques
- Facilitator
- Feedback collector
- Leader of people towards discovering their strengths
- Fixer of 'do to' lists in companies



# Don Harris Portfolio

Speaker, Presenter, Mentor and Coach, Podcaster, Broadcaster and Tour Guide

## Speaker / Presenter:

Don is an accomplished experienced Tedx Speaker and Presenter. He speaks on a range of topics including dealing with his own near death experience, his 35+ years in business and his keynote subject 'Listening is The Business'. He regularly delivers 'Listening is The Business workshops' both Online and in half / full day on-site sessions.

## Mentor and Coach:

The line between Mentoring and Coaching is less distinct these days. Don offers Mentoring and 1-1 Executive Coaching to a wide age profile of clients.

This involves a series of conversations online or in person exploring where a client might seek or require support. Don's extensive business career helps him provide insightful guidance during coaching sessions and ask probing questions.

## Podcaster / Broadcaster:

As an experienced Podcaster and Broadcaster, Don brings an enthusiasm to each episode of his shows.

For over 9 years he presented 'You and Your Business' on 103.2 Dublin City FM. (Shows available on TalkBack.ie)

He enjoys asking engaging questions so that the conversation flows and guests reveal many of their experiences in life and career.

His Podcast 'Listening is The Business' has built a solid broad age group listenership and Don's 'TourTalk' podcast is gaining new listeners each episode.

## Tour Guide:

Don qualified as a National Tour Guide in February 2020. He leads Walking and Talking Tours in Dublin and especially around his scenic local area of Howth, North Dublin where he lives.

He combines short, or longer walks in Howth with a workshop on 'Emotional Intelligence' and/or 'Active Listening' for groups up to 10 people in Howth Yacht Club's spectacular rooftop location overlooking Howth Harbour.



## Testimonials

### ***Siobhán Fitzpartrick: CEO, The Networking Hub | Global Networking Coach & Mentor***



*It's been an absolute pleasure working with Don on The Networking Summit. He acted as our Engagement Partner and his talent of communicating with our attendees prior to the event date and then skilfully helping them to connect to one another while onsite was outstanding.*

*The art of conversation can be lost amongst the desire to 'sell' or 'talk at' people. Don has a natural talent for drawing out the best in people while also listening to the 'unspoken' word. I would have no hesitation in hiring Don again and would recommend him in a heartbeat.*



### ***Catherine Thomson: The Houston Exchange***

*Don has a passion for leading people towards discovering new insights and supporting others as they travel through these new understandings.*



### ***Doug Gordon: CEO - Coaching | Consulting | Corporate Training***

*Don is a super guy. A brilliant coach. A lovely person. And a caring and kind mentor. Plus his wealth of knowledge is incredible in both the business field and also in life.*

*He a true gent who's goal is to try and add value to other people's lives. I would recommend Don in all aspects of his work and see him as a friend now as well as just someone I have worked with.*



### ***Barbara Moynihan: Online Executive Communications Coach***

*Don is one of those people who draws you out - without even realising it has happened! He is relaxed, insightful, thoughtful and really listens in a way that allows him to prod and dig deeper to get to the best out of the interviewee.*

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## The Active Listening Coach

Connect with Don on Social Media



[@DonHarrisDublin](#)



[@donharriscoachtalk](#)



[@TalkBackIreland](#)

[@CoachTalk2me](#)

[@Talk Ireland \(TourTalk\)](#)



Some organizations Don has consulted for:



Contact Details for Don Harris

**Email:** [don@talkback.ie](mailto:don@talkback.ie)

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**Website:** [www.talkback.ie](http://www.talkback.ie)

**Speaking Engagements:**

Reach out and get in contact with Don to arrange a call, consultation or if you would like Don to speak at your next event.

**Walking Tours:**

Book Don for your Walking and Talking Tours in Dublin and his hometown of Howth. These are known as 'The Listening Walks' or 'Take a Walk on the Hillside'.



*"My work allows me the opportunity and privilege to meet some outstanding people who feel that nobody at work is listening to them, or interested in their views. Sadly, in some cases that's true - company morale often reaches rock bottom as a result"*

*Don Harris*